# The Bieber Project

Ad Tech and Fraud 101

Mark Ryan Talabis, zvelo



#### Introduction

- Chief Security Scientist, zvelo
  - Ad Tech Fraud Research
- Formerly, Cloud Email Threat Protection, Fireeye
- Alumni Member, Honeynet Project
  - Honeypots/Honeynets
- Author, Elsevier-Syngress
  - Information Security Analytics/Risk Management



#### Main Topics

- The Business and Currency of Digital Advertising
- Ad Tech: The Ecosystem
- The Ad Fraud Problem
- Publisher-based Ad Fraud
- Non Human Traffic and the Bieber Project



#### The Business of Digital Advertising

www.eMarketer.com

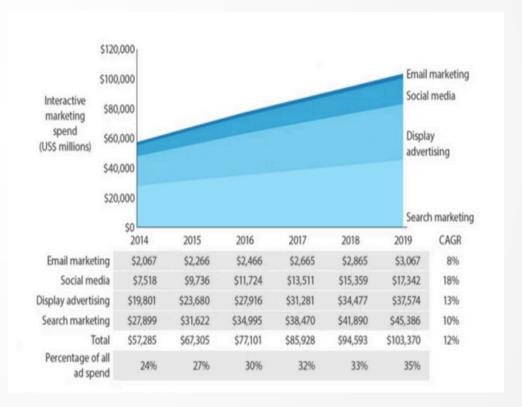
#### Total digital ad spend is estimated to be

# **\$60 billion** in 2015

US Total Online, Online Display and
Real-Time-Bidding-Based Online Display Ad Spending,
2010-2015

133475

2010	2011	2012	2013	2014	2015
Total onlin	e ad sales				
\$30.2	\$34.4	\$40.6	\$47.2	\$54.7	\$62.4
% change					
14.1%	13.8%	17.9%	16.5%	15.8%	14.1%
Online dis	play ad sales				
\$9.6	\$10.9	\$12.6	\$14.5	\$16.8	\$18.9
% change					
27.9%	13.5%	16.1%	15.3%	15.5%	12.8%
RTB-based o	online display a	ad sales			
\$0.4	\$1.1	\$2.0	\$2.9	\$3.9	\$5.1
% change					
	203.0%	85.1%	48.0%	35.1%	28.6%





## The Currency of Digital Advertising

- Primary metric: the number of delivered, or served, impressions
- Primary problem: Not all online ads delivered actually have an opportunity to be seen
- Advertisers are obviously not interested in paying for ads that were never seen



# The Currency of Digital Advertising

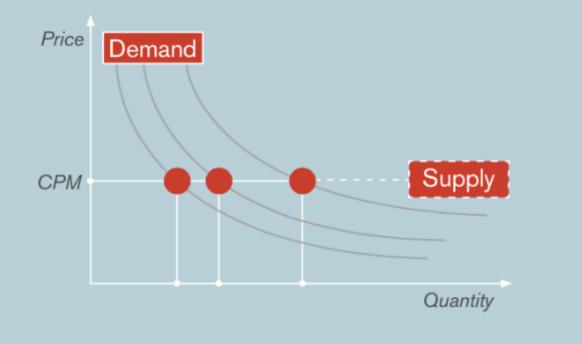
Viewable Clicks **Impressions** Conversions



# The Business of Digital Advertising



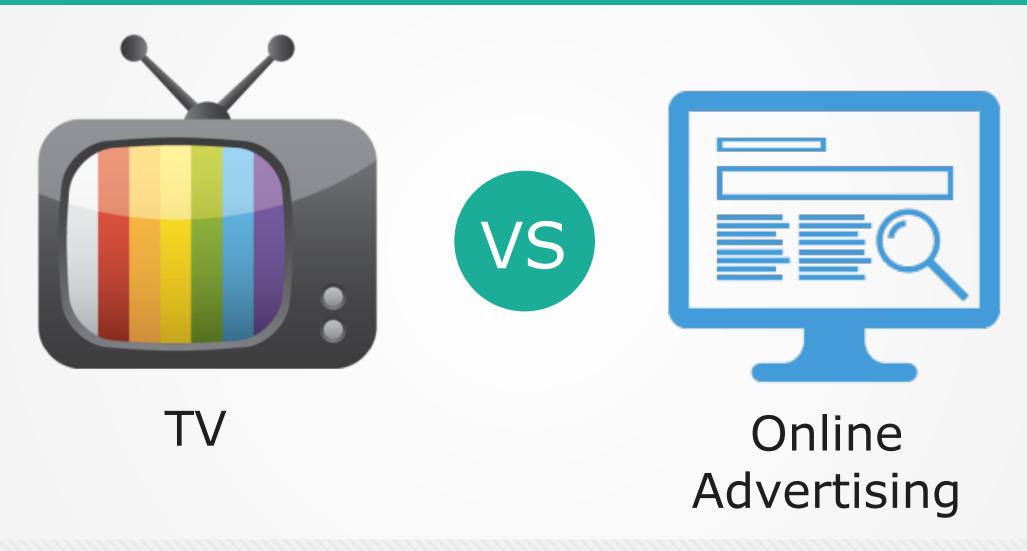
#### Supply and Demand



Reference: ComScore



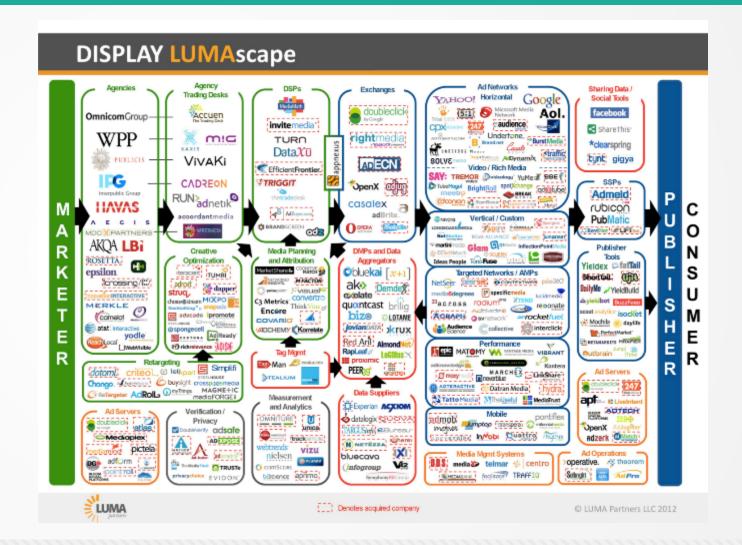
# The Business of Digital Advertising





# Ad Tech: The Ecosystem

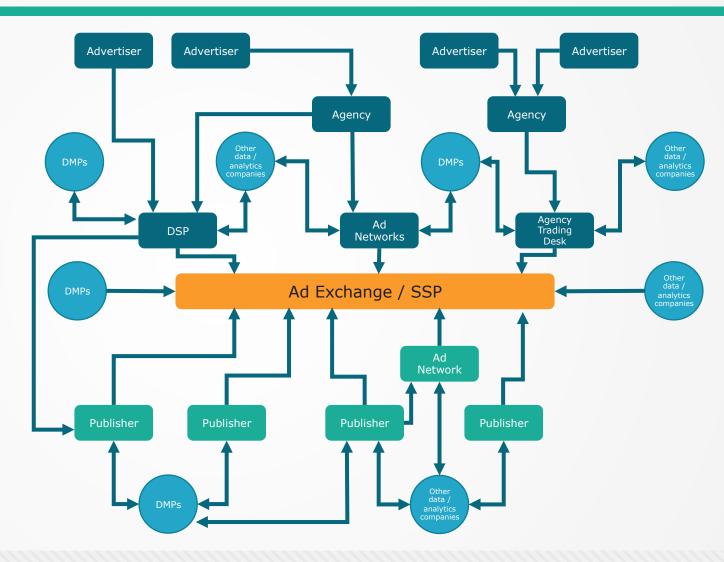
Well, it's a bit complicated...





# Ad Tech: The Ecosystem

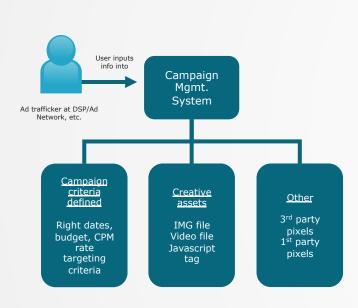
Let's go through the 101 version...



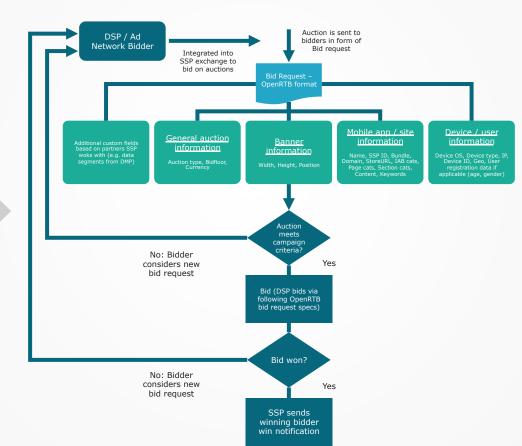


## Process of Serving an Ad

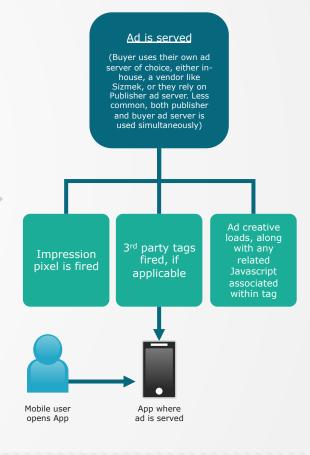
1. Campaign Setup



2. The Bidding Process









#### The Ad Fraud Problem

- Deliberate practice of attempting to serve ads that have no potential to be viewed by a human user
- Lots of varying statistics regarding the extent of the problem.
- Estimates range from 13% to as high as 60% of impressions served online were "suspicious".
- What are we doing about it?





#### Interactive Advertising Bureau

- What is the IAB?
- Doing good things but sometimes a bit confusing to us people in security
- Released a Ad Fraud Taxonomy





## IABs Ad Fraud Taxonomy

- Illegitimate and Non-Human Traffic Sources
  - Hijacked device
  - Crawler masquerading as a legitimate user
  - Data-center traffic
- Non-traditional / other traffic
  - Proxy traffic
  - Non-browser User-Agent header
  - Browser pre-rendering
- Hijacked Tags
  - Ad Tag Hijacking
  - Creative Hijacking

- Site Impression Attributes
  - Auto-Refresh
  - Ad Density
  - Hidden Ads
  - Viewability
  - Misappropriated Content
  - Falsely Represented
  - Non Brand Safe
  - Contains Malware
- Ad creative / other
  - Cookie Stuffing



# 101: What it Really Means

#### There are basically 3 main types of Ad Fraud:

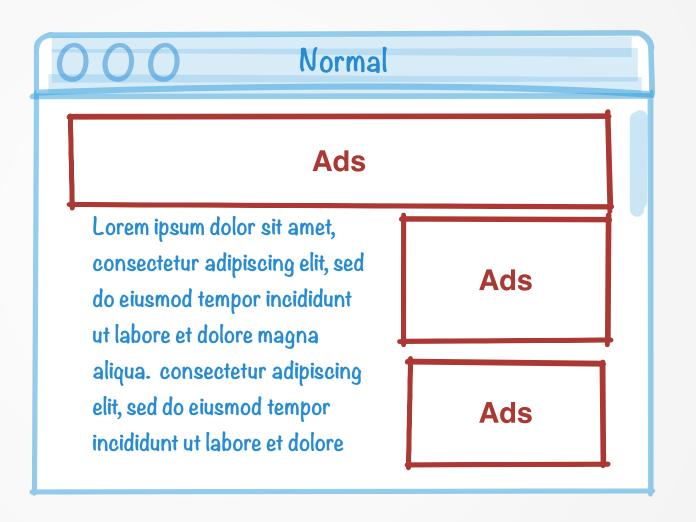
- 1 Publisher Tricks to Increase Impression Count
- 2 Illegal or Malicious Content
- 3 Use of Non Human Traffic to Increase Impressions



- Various techniques that publishers use to make 1 impression look like more!
- Some prominent examples are:
  - 1x1 Pixels
  - Ad Stacking
  - Gray Areas: Ad Clutter, Auto-play Videos

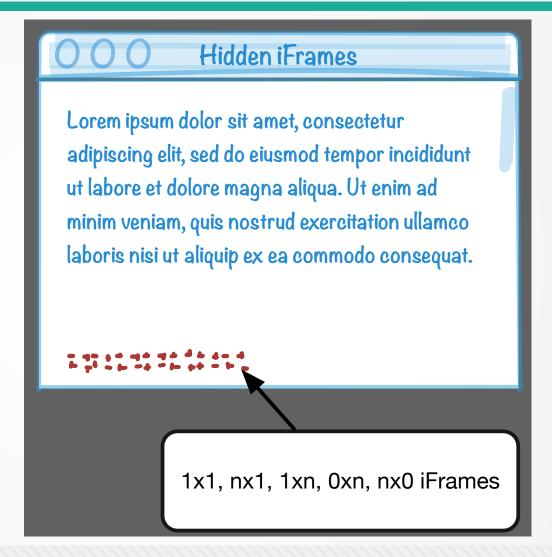


Typically advertisers will want to see this:



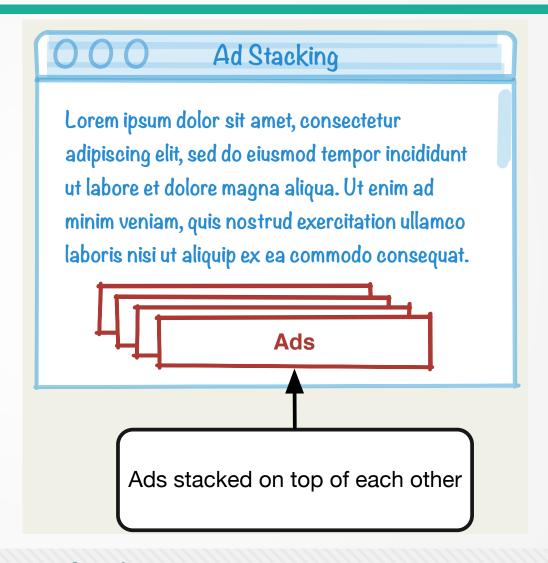


But some publishers will do this (Hidden Ads):





Or this (Ad Stacking):

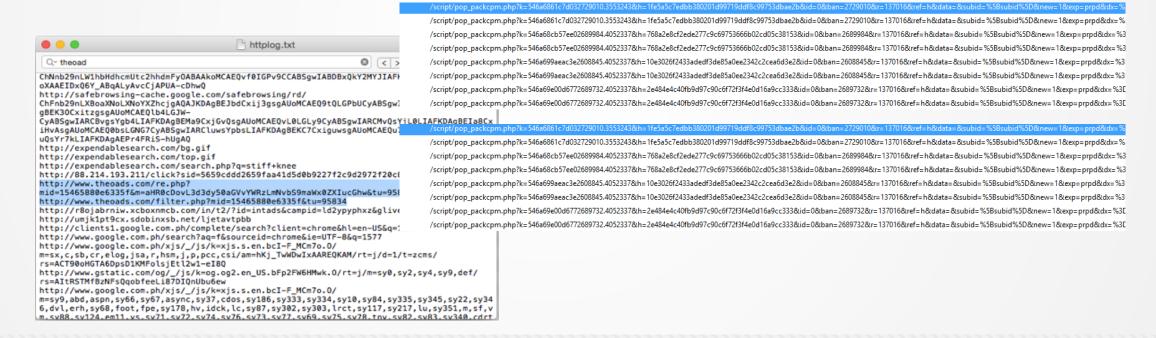




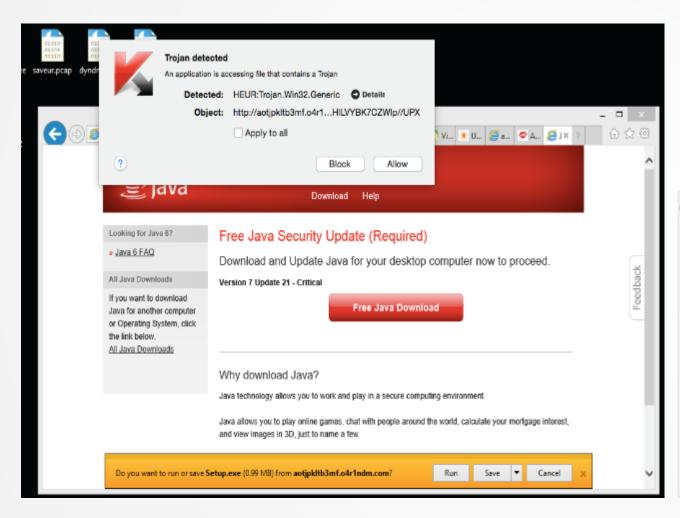
- There are times when fraud doesn't directly mean increasing impressions (though it could end up that way)
- Some prominent examples are:
  - Serving malware or adware
  - Scams and Non Brand Safe



- Next few slides are from an investigation of malware-infected traffic exhibiting ad fraudish tendencies
- The Ad Network itself was serving "dirty" inventory or at the very least "low quality" content



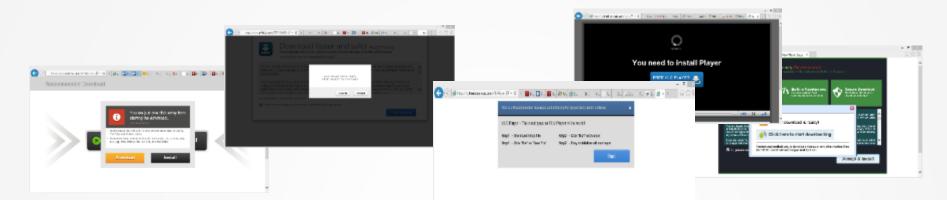




# Ad network was serving malware!







# Adware Ads that will serve you more Ads









# Scamvertising!







#### Use of Non Human Traffic to Increase Impressions

- Bots! This is probably the most common thing that comes to mind.
- Non Human Traffic or NHT can be more than bots though.

# What is the best way to investigate this?



# **Buying Internet Traffic**

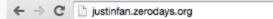
What is
Purchased
Internet Traffic
made of?



Can I buy internet traffic and get away with it?



# The Bieber Project

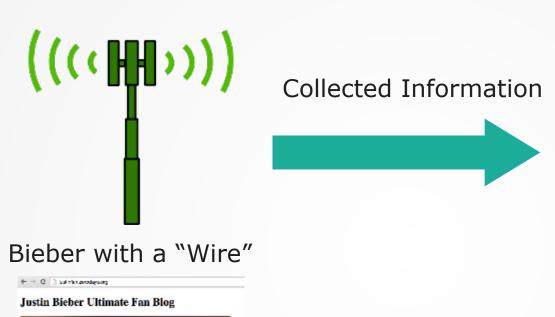


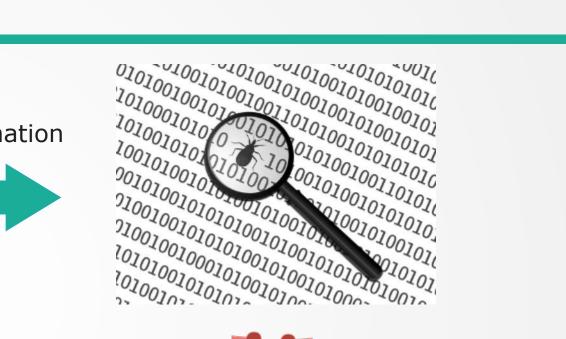
#### **Justin Bieber Ultimate Fan Blog**





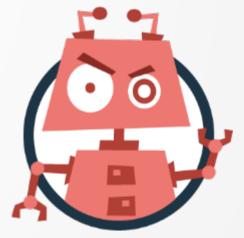
# Honeypot







Fraudulent Impressions?





#### Bieber with A Wire

```
29 var fp1 = new Fingerprint();
30 var fp2 = new Fingerprint({canvas: true});

← → C<sup>i</sup> □ Indiries productors

31 var fp3 = new Fingerprint({ie_activex: true});
    var fp4 = new Fingerprint({screen_resolution: true});
                                                                       Justin Bieber Ultimate Fan Blog
    var BrowserFingerprint1 = fp1.get()
35 var BrowserFingerprint2 = fp2.get()
    var BrowserFingerprint3 = fp3.get()
    var BrowserFingerprint4 = fp4.get()
39 var UserAgent = navigator.userAgent;
    var BrowserCodeName = navigator.appCodeName;
    var BrowserName = navigator.appName;
42 var BrowserVersion = navigator.appVersion;
43 var CookiesEnabled = navigator.cookieEnabled;
44 var BrowserLanguage = navigator.language;
45 var BrowserOnline = navigator.onLine;
46 var BrowserPlatform = navigator.platform;
47 var BrowserGeo = getLocation();
48 var BrowserProduct = navigator.product;
49  var JavaEnabled = navigator.javaEnabled();
51 var HistoryLength = history.length;
52 var WindowInnerWidth = window.innerWidth;
53 var WindowInnerHeight = window.innerHeight;
54 var WindowOuterWidth = window.outerWidth;
55 var WindowOuterHeight = window.outerHeight;
56 var WindowPageXOffset = window.pageXOffset;
57 var WindowPageYOffset = window.pageYOffset;
    var WindowScreenX = window.screenX;
    var WindowScreenY = window.screenY;
    var WindowTop = topWindows();
   var WindowName = window.name;
63 var AlterInnerWidth = window.innerWidth || document.documentElement.clientWidth || document.body.clientWidth;
    var AlterInnerHeight = window.innerHeight || document.documentElement.clientHeight || document.body.clientHeight;
66  var LocationHost = location.host;
    var LocationHostName = location.hostname;
68 var LocationHash = location.hash;
    var LocationHref = location.href;
```



## Data Stored for Analysis

ntlog.txt



#### Justin Bieber Ultimate Fan Blog





| 306440463|3863302194|Mozilla/5.0 (Macintosh, Intel Mac OS X 10\_10\_0) AppleWebKit/537.36 (METML, like Gecko) Chrome/41.0.2272.89 |
| Macintosh; Intel Mac OS X 10\_10\_0) AppleWebKit/537.36 (KETML, like Gecko) Chrome/41.0.2272.89 |
| Safari/537.36 | Itrue | on-10.2272.89 | on-10.2272.89 |
| Safari/537.36 | Itrue | on-10.2272.89 | on-10.2272

60 justinfan.zerodays.org Apache BTTP/1.1 GET 1426569574 //home/content/r/y/a/ryantalabis/html \*/\* // gzip, deflate, sdch enttp://justinfan.zerodays.org/ Mozilla/5.0 (Macintosh; Intel Mac OS X 10 10 0) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/41.0.2272.89 Safari/537.30 (r/y/a/ryantalabis/html/justinfan/record.php|support@supportwebsite.com|80|/record.php||||| CLIENT SIDE | 1306440463 | 2553523113 \$2194 Mozilla/5.0 (Macintoch; Intel Mac OS X 10 10 0) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/41.0.2272.89 Safari/537.36 Mozilla Netscape 5.0 (Na (ac OS X 10\_10\_0) AppleWebKit/537.36 (KETML, like Gecko) Chrome/41.0.2272.89 Safari/537.36 true entrue | justinfan.zerodays.org | justinfan.zerodays.org | http://justinfan.zerodays.org / http://justinfan.zerodays.org / US true MacIntel | Gecko true 3 | 1350 | 625 [http: | 741 | 1366 | 24 | 768 | 1366 | 24 | 3/17/2015 vine Content Decryption Module\*Shockwave Flash\*Chrome Remote Desktop Viewer\*Native Client\*Chrome PDF Viewer\*WebEx64 General Plugin Container\*Defau application/x-ppapi-widevine-cdm\*application/x-shockwaveflash\*application/futuresplash\*application/vnd. iewer\*application/x-nacl\*application/x-pnacl\*application/pdf\* | SERVER SIDE 122.53.157.210 | 57281 | CGI/1.1 | 184.168.192.50 | jus rg Apache | ETTP/1.1 | GET | 1426570377 | | /home/content/r/y/a/ryantalabis/html | \*/\* | gzip, deflate, sdch en-US, en; q=0.8 keep-alive justinfan.zerodays.org http:/ days.org/ Mozilla/5.0 (Macintosh; Intel Mac OS X 10\_10\_0) AppleWebKit/537.36 (KETNL, like Gecko) Chrome/41.0.2272.89 Safari/537.36 | | /home/content/r/y/ html/justinfan/record.php|support@supportwebsite.com|80||/record.php|||| CLIENT SIDE | 1938211362 | 595198427 | 1938211362 | 28193557 Windows NT 5.1) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/34.0.1866.237 Safari/537.36 Mozilla Netscape | 5.0 (Windows NT 5.1) (KHTML, like Gecko) Chrome/34.0.1866.237 Safari/537.36 true | true | Win32 | Gecko | false | 1 300 | 3483 | 140 | 39 | 0 0 0 0 | false | siteframe | justinfam.zerodays.org | justinfam.zerodays.org | http://justinfam.zerodays.org | stinfan.zerodays.org / | http://www.universal-traffic.com/7VFJDBz01MTI= | SERVER SIDE 94.31.157.165 | 45041 | CGI/1.1 | 184.168.192.50 | justinfan.zerodays.org | Apache | HTTF/1.1 | GBT | 1426570394 | | /home/content/r/y/a/ryantalabis/html | \*/\* | iso-8859-1.\*, utf-8|gzip,deflate|vi-VN,vi;q=0.8,fr-FR;q=0.6,fr;q=0.4,en-US;q=0.2,en;q=0.2,de;q=0.2|keep-alive|justinfan.zerodays.org|http://justinfan.zerodays.org/Mozilla/5.0 (Windows NT 3.1) AppleWebKit/537.36 (KETML, like Gecko) Chrome/34.0.1866.237 Safari/537.36|||/home/content/r/y/a/ryantalabis/html/justinfan/record.php|support@supportwebsite.com|80||/record.php|||||| CLIENT SIDE | 1875004711 | 94940604 | 1875004711 | 758059013 | Mozilla/5.0 (Windows NT 6.1; NCM64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/41.0.2272.89 Safari/537.36 | Mozilla | Netscape | 5.0 (Windows NT 6.1; WOM64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/41.0.2272.89 Safari/537.36 | true | en-US | true | Win32 | Gecko | true | 1 | 0 | 1 | 1050 | 708 | 0 | 0 | -47 | 473 | false | siteframe | justinfan.zerodays.org | justinfan.zerodays.org | http://justinfan.zerodays.org | http://j org / | http: | 728 | 1366 | 24 | 768 | 1366 | 24 | 3/17/2015 | 18:33:55 | -780 | 18 | Widevine Content Decryption Module\*Shockwave Flash\*Chrome Remote Desktop Viewer\*Native Client\*Chrome PDF Viewer\*Microsoft Office 2010\*Google Earth Plugin\*Picasa\*Google Update\*Java Deployment Toolkit 7.0.600.19\*Java(TM) Platform SE 7 U60\*VLC Web Plugin\*Windows Lives#153; Photo Gallery\*Facebook Video Calling Plugin\*BrowserPlus (from Yahoo!) v2.9.8\*Shockwave for Director\*Shockwave Flash\*Silverlight Plug-In\* | 106 | application/x-ppapi-widevinecdm\*application/x-shockwave-flash\*application/futuresplash\*application/ynd.chromium.remoting-viewer\*application/x-nacl\*application/x-pacl\*applicat google-chrome-print-preview-pdf\*application/x-sharepoint\*application/geplugin\*application/x-picasa-detect\*application/x-vnd.google.update3webcontrol.3\*application/x-



Client Home

Order Now



AFFILIATE PROGRAM FAQ CONTACT US

Announcements

**Features List** 

#### Buy Website Traffic

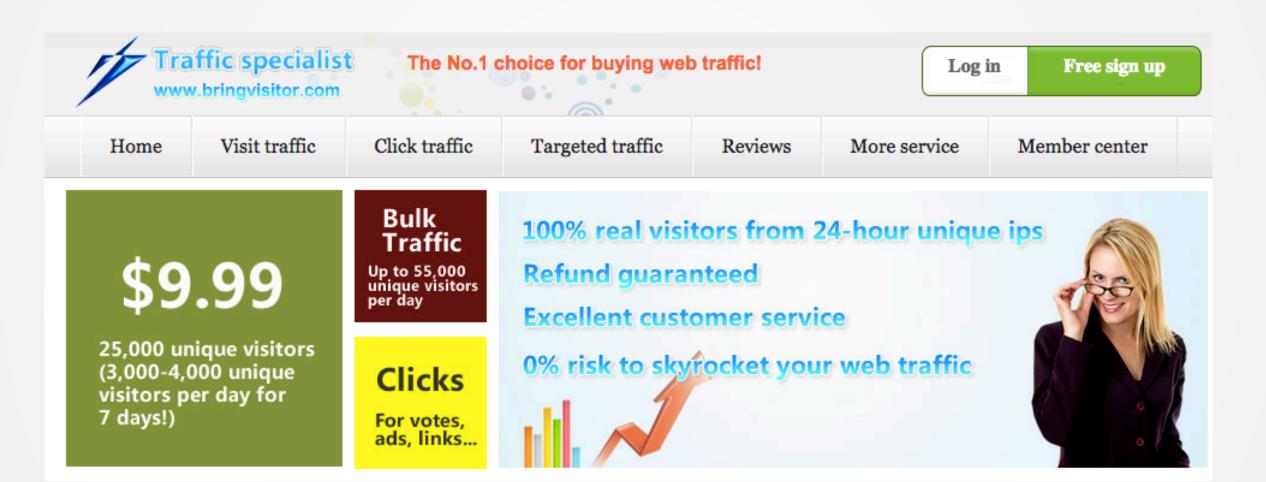
Are you looking for the easiest way to get a huge traffic boost on your website? Maxvisits.com is here to meet your needs! We can deliver traffic from 45 different countries, targeted for your site category, from as low as \$1 per 1,000 visitors.

That's right, our cheap traffic will bring you targeted visitors, customers, rankings improvement and most importantly real web traffic. Your site will be the proud recipient of a steady flow of website visitors, and this will finally lead to your success as a site owner.

There are plenty of businesses online that offer to buy website traffic, but not all of them are going to be beneficial to your website. We offer top level visitors to your site for the best prices and we will not fail you.

We have provided 1,4 8 6,2 2 5,0 0 0 visitors to our loyal customers!

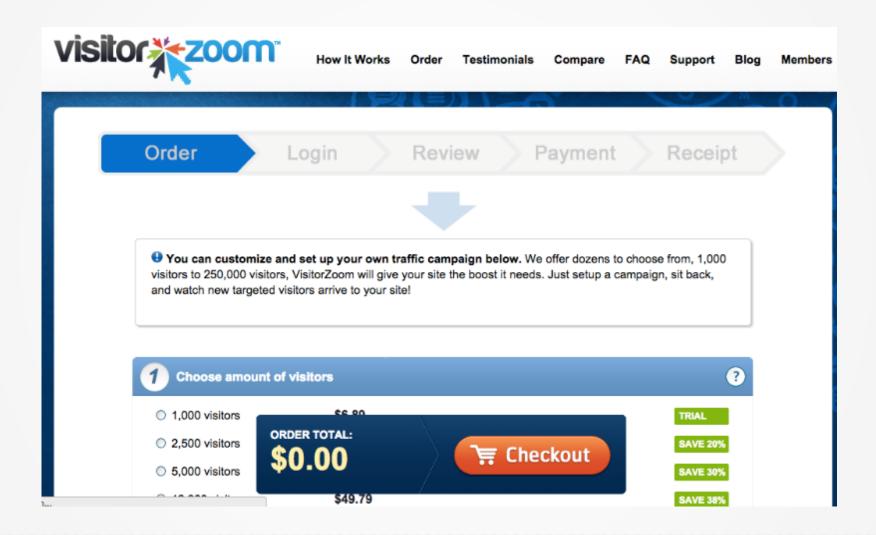










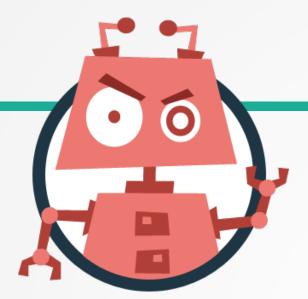




#### What is Purchased Internet Traffic Made Of?







# Well..obviously BOTS!

(partly)





### How do we know?

Clues are in the Impression...



#### Browser has Suspicious User Agent...

Mozilla/4	.0 (compat	ible; MSIE 8	3.0; Window	s NT 5.1; T	rident/ .0;	MRSPUTNII	K 2, 4 0	, 454; Mo	zilla/4.	0 (comp	atible; M	ISIE 6.0	; Wind	ows NT	5.1; SV	l);.N	IET CLR	1.1.4322	;
.NET CLR	2.0.50727	; InfoPath.1	.)																
ВО	BP	BQ	BR	BS					BT						В	J	BV	BV	N
gzip, deflate	ru	Keep-Alive	justincity.zer	http://justine	(compatible;	MSIE 6.0; W	indows N7	۲5.1; SV1) ;	.NET CLF	R 1.1.4322	; .NET CLF	2.0.507	27; Info	Path.1)				/home	2/con
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gzip, deflate	ru	Keep-Alive	justincity.zer	http://justine	Mozilla/4.0 (c	ompatible; I	MSIE 8.0; \	Windows N	T 5.1; Tri	dent/4.0;	MRSPUTN	IIK 2, 4, (	), 454; N	/lozilla/4	.0 (compa	tible; I	MSIE 6.0; \	Vin /home	e/con
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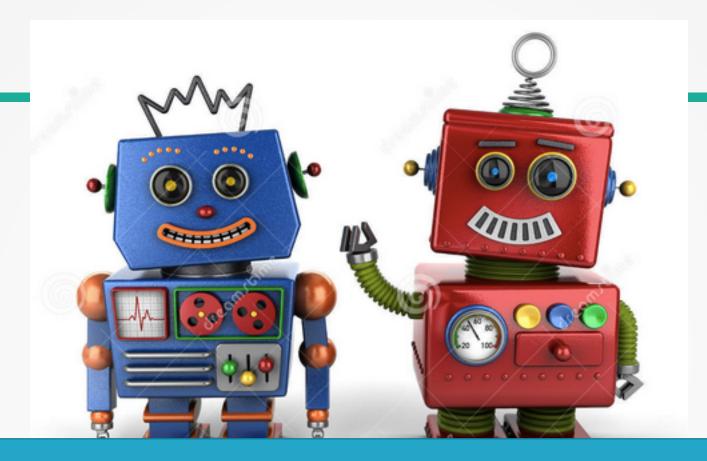
Geo	¥	Product	$\blacksquare$	InnerWidt 🔻	InnerHeig *	OuterWid 🕶	OuterHeiॄ₹	PageXOffs ▼	PageYOffs ▼	ScreenX	▼ ScreenY ▼	WindowTop 💌 Plugin	<b>▼</b> M	limeTyp RemoteAddress	~
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#### Lots of other suspicious information...

- No Plugins
- No Mime Types

- Invisible Viewport Sizes
- Zero Page and Mouse Coordinates
- No Product Identifiers





## It's easy to catch "dumb" bots but what about the smarter ones?



#### A Closer Look @ Smarter Bots

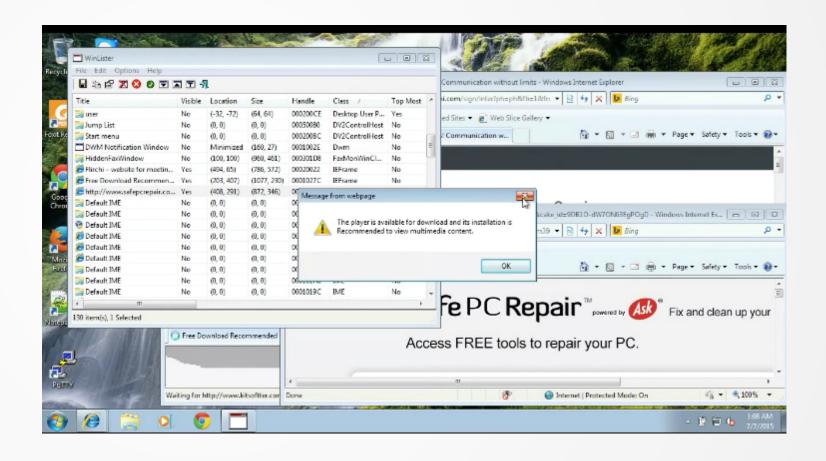
This is a video demonstration of a malware that hijacks a user's browser.





#### A Closer Look @ Smarter Bots

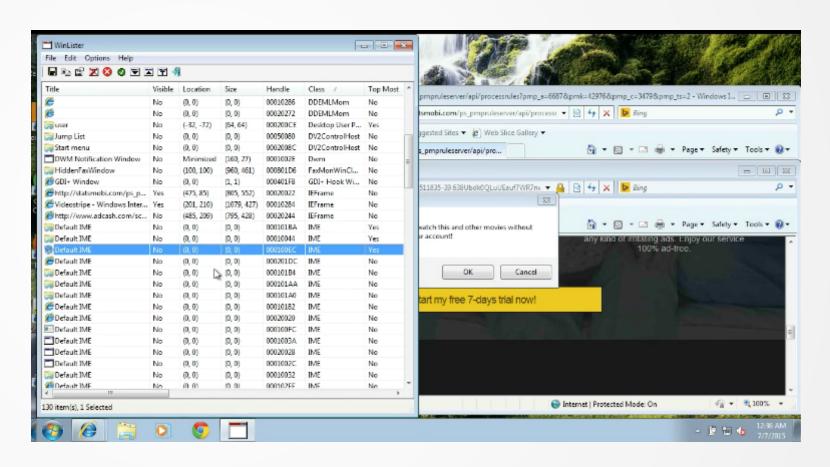
This is a video demonstration to show a stealthier ad fraud malware.





#### A Closer Look @ Smarter Bots

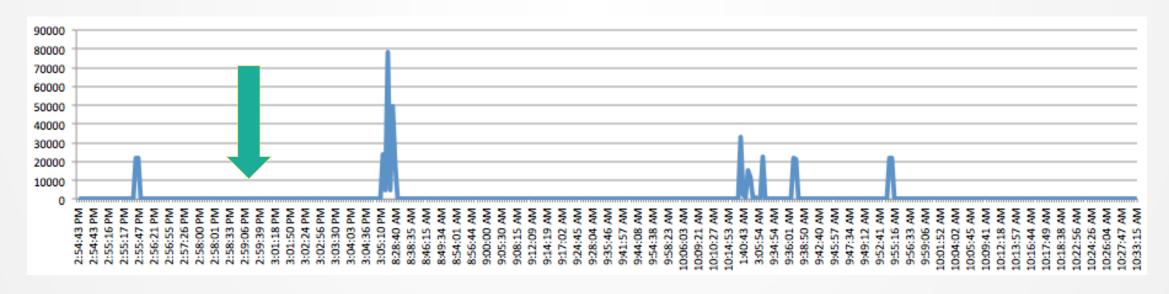
This is a video demonstration showing a smarter malware that reproduces user events





## For hijacked machines, we need to do some trends analysis...

Example: Frequency between visits are too fast





#### You'll need to look at broader patterns...

113.76.124.240	CN	China	•9	whois	hostname
182.37.148.240	CN	China	**	whois	<u>hostname</u>
117.150.121.79	CN	China	**	whois	<u>hostname</u>
222.186.27.44	CN	China	•9	whois	<u>hostname</u>
94.176.202.83	RO	Romania		whois	<u>hostname</u>
130.211.68.68				whois	<u>hostname</u>
113.76.124.240	CN	China	•9	whois	hostname
117.150.121.79	CN	China	*7	whois	hostname
218.71.140.74	CN	China	• 9	whois	hostname
182.37.149.52	CN	China	• •	whois	<u>hostname</u>
222.186.27.44	CN	China	*	whois	<u>hostname</u>
119.183.67.87	CN	China	**	whois	<u>hostname</u>
218.71.140.74	CN	China	**	whois	<u>hostname</u>
119.183.67.87	CN	China	•9	whois	<u>hostname</u>
60.248.224.199	TW	Taiwan		whois	<u>hostname</u>
124.167.242.50	CN	China	• 9	whois	<u>hostname</u>
183.63.21.221	CN	China	• 7	whois	<u>hostname</u>
60.248.224.199	TW	Taiwan		whois	<u>hostname</u>
219.137.167.180	CN	China	*7	whois	<u>hostname</u>
61.147.79.69	CN	China	*7	whois	<u>hostname</u>
124.167.242.50	CN	China	*	whois	<u>hostname</u>
183.63.21.221	CN	China	**	whois	hostname
61.147.79.69	CN	China	*	whois	hostname
219.137.167.180	CN	China	*	whois	hostname
116.236.148.218	CN	China	• •	whois	<u>hostname</u>

Example: Doesn't help that almost all of the traffic was coming from one IP block from China...

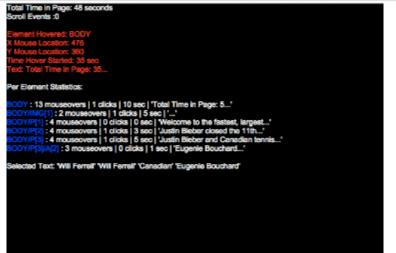


#### **User Events**

Show video of user event collection...







K =

Welcome to the fastest, largest and longest running Justin Bieber fansite. Ever wonder what Justin is up to? Our goal is to provide you with the latest info, pictures and videos of the two times grammy nominated star. Don't forget to Follow us to get our blog updates on your Tumblr dashboard.

Justin Bieber closed the 11th Annual Desert Smash tennis tournament (hosted by Will Ferrell) with a stunning acoustic set on Tuesday evening. He was one of four musical acts at the concert. British songstress Natasha Bedingfield, rockers Lifehouse, and a tribute band also performed.

Justin Bieber and Canadian tennis superstar Eugenie Bouchard are the new power couple of celebrity tennis. Okay, Bouchard and her self-professed crush The Biebs aren't a couple in a dating sense, but the two talents joined forces to lend their star power to the 11th annual Desert Smash in La Quinta, California.



## BUT it's also made of HUMANS...

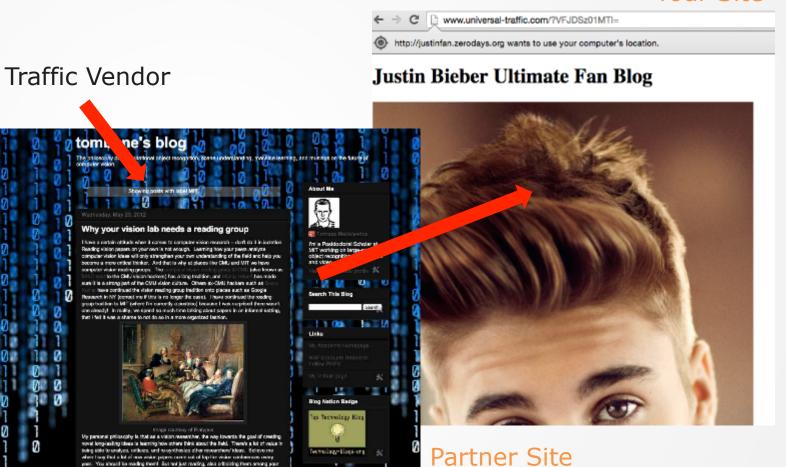
Who for all intents and purposes do not know they are visiting your site



#### Traffic is delivered to you through:

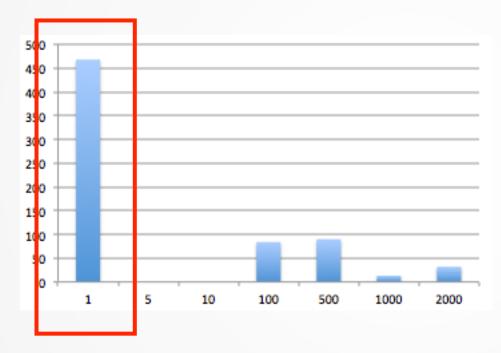
#### Your Site

- Pop-unders
- Pop-ups
- Frames





70% of the viewports are 1 pixel!

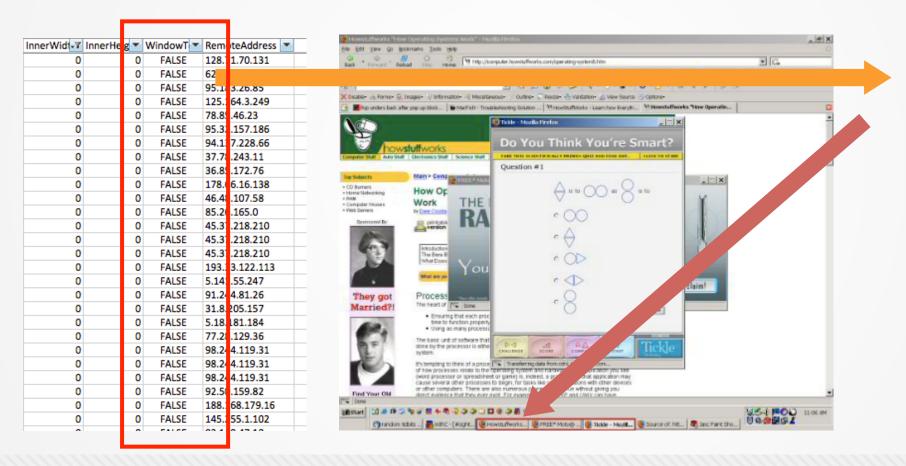


Meaning the size of the browsers viewing your site looks like this:





#### The window is not the active window:



Your site is here



## So...can I buy internet traffic and get away with it?





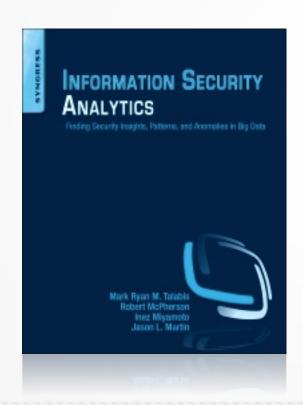
#### Depends.

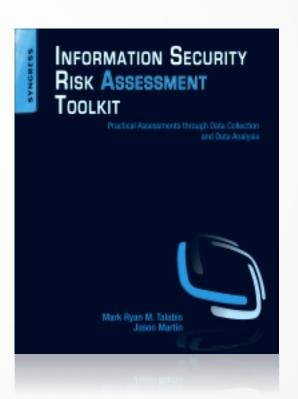
- If an advertiser will audit the traffic and they know what to look for, you will get caught.
- If they don't or if they don't know what to look for, you won't get caught.
- The "quality" of traffic is also directly proportional to how much you pay for it.
  - The lower prices, you'll get bots.
  - They higher prices, you'll get frames, popups or pop-unders.



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